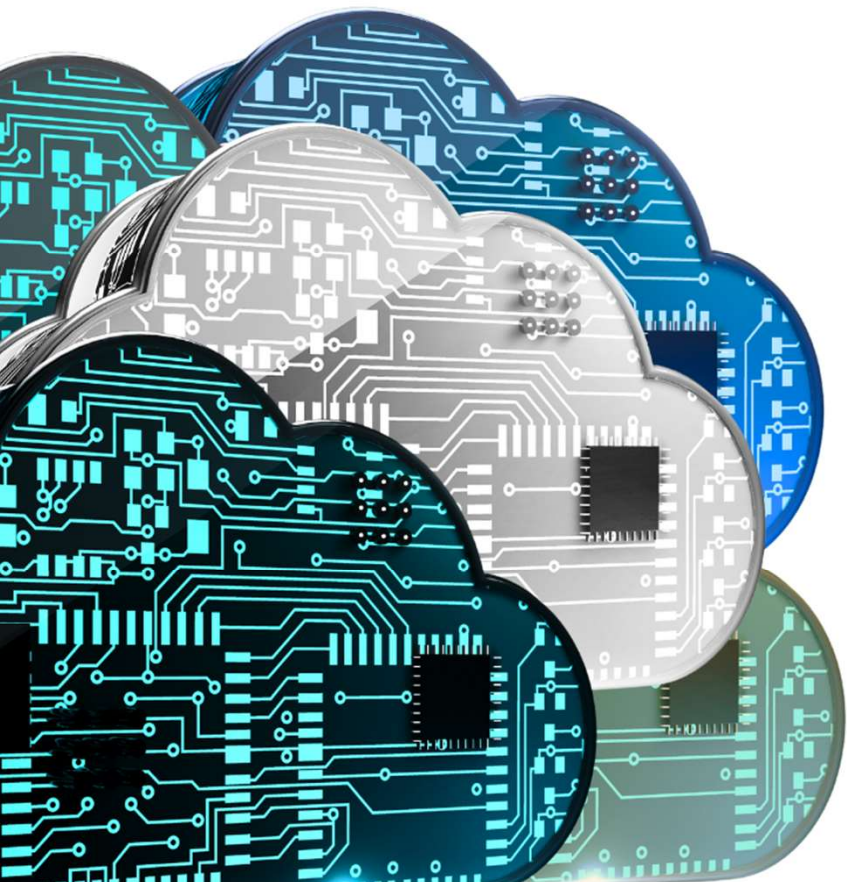


Seja bem-vindo.

Soluções convergentes para ambiente híbridos e multicloud.

Curitiba - Paraná - Brasil - 2023



Aperfeiçoamos a estratégia, o planejamento e a implementação de tecnologias e recursos de segurança para **viabilizar, manter e proteger** negócios.

Sobre



Segurança para Tecnologia da Informação.

Compliance - Services - Auditing
ISO/NBR - Pentesting - Consulting
Risk Management Solutions
Deployment - IT Security Projects
Data Loss Prevention - Forensics
Investigation

SECURITY  BOX



Infraestrutura para dados e excelência em conectividade.

CI/HCI - Storage
Data Protection
Servers & Virtualization - VDI
Routing & Switching - DRaaS
Network Telemetry
Deployment - Managed
Services

NETWORK  BOX



Desenvolvimento e auditoria de software

Software House - Consulting
Code Review - Auditing - Software
Customization - ERP Planning
Software Deployment
Development Projects
DBA Consulting - Cloud Services

DEV  BOX



Educação e Treinamento

Aperfeiçoamento em
Tecnologia e
Cibersegurança.
#DPO #Gestãoprojetos

ACADEMY  BOX

Soluções convergentes para ambiente híbridos e multcloud.

 BOX GROUP

NETWORK  BOX

IN  RAM

DELL Technologies

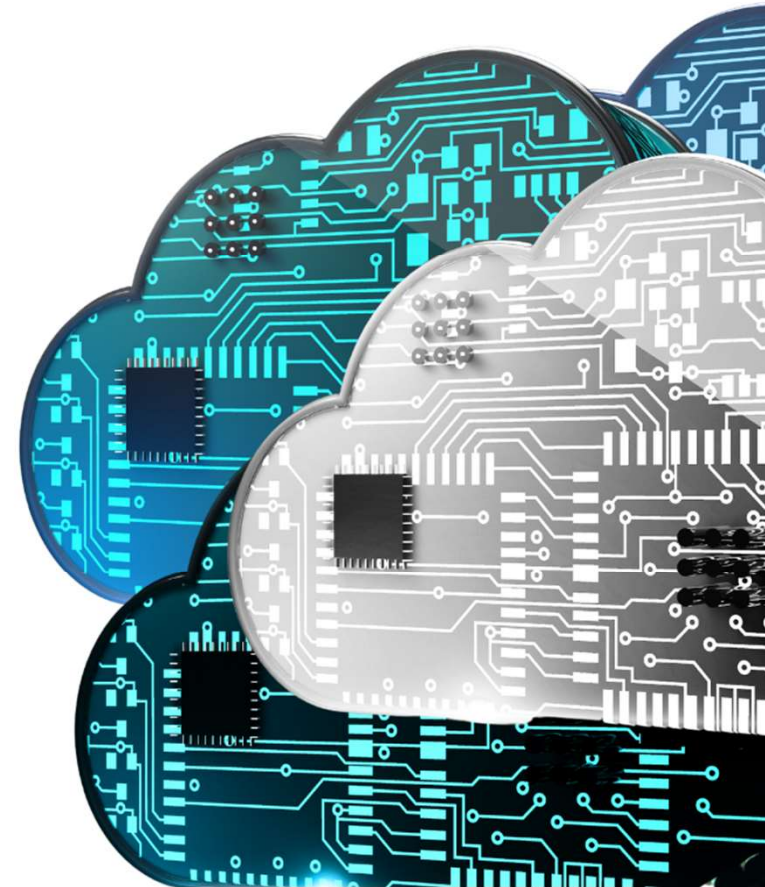
Patrocinadores

INGRAM MICRO[®]

Maurício Dutra

DELL Technologies

Lincoln Silva



Um novo mercado e um novo consumidor de tecnologia

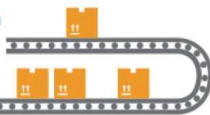
Maurício C. Dutra
Gerente de Território Sul

\$55 billion
REVENUE

Sales in
160
COUNTRIES



19.6+ million
SQUARE FEET
ACROSS



154 LOGISTICS CENTERS and **23** SERVICE CENTERS WORLDWIDE

Ship **500** million
UNITS/YEAR



Deliver
IT ASSET DISPOSITION SERVICES
to **30** of the Fortune 100



200K+ CUSTOMERS and **1,700+** VENDORS

Handles **1** out of **3**
MOBILE DEVICES
in the U.S.



TOP 10 GLOBAL SHIPPER



OPERATIONS IN
52 COUNTRIES
with

30K+ ASSOCIATES
covering

6 CONTINENTS
out of 7



37,000+ of registered resellers
on the Cloud Marketplace

30 ACQUISITIONS
worth over
\$2 BILLION
since 2012



4 million
ACTIVE SEATS
on the Ingram Micro
Cloud Marketplace



INGRAM^{MICRO}

Presente no Brasil



Escritórios Físicos

Barueri (SP)
Brasília (DF)
Porto Alegre (RS)
Rio de Janeiro (RJ)
São Paulo (SP)

Escritórios Remotos

Belém (PA)
Belo Horizonte (MG)
Campinas (SP)
Curitiba (PR)
Florianópolis (SC)
Goiânia (GO)
Blumenau (SC)
Recife (PE)
Salvador (BA)

Centros Distribuição

Barueri (SP)
Serra (ES)
...

O maior portfólio da Distribuição de Tecnologia

Digital Solutions

Cyber Security

Advanced Solutions

UCC

Data Capture & POS

Commercial & Consumer

Gaming



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Tecnologias e Serviços

Serviços de treinamento



Cloud Platform

Cloud Marketplace e White Label Solutions

Professional Services



Economia circular



Logística reversa



XaaS

Cloud Services



ITAD Services



IaaS, PaaS, SaaS



BOXGROUP

Consumidor Digital

Finanças



Indústria



Educação



Telco



Serviços



Varejo



Saúde



Governo



Novos serviços

Cultura

Clientes

Tecnologia

inovação

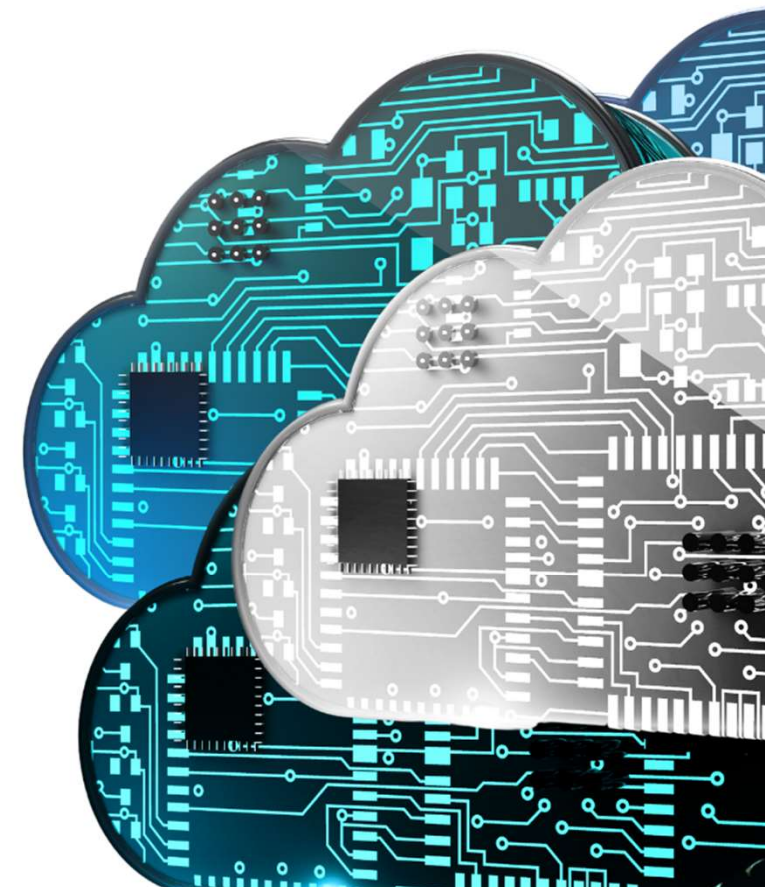
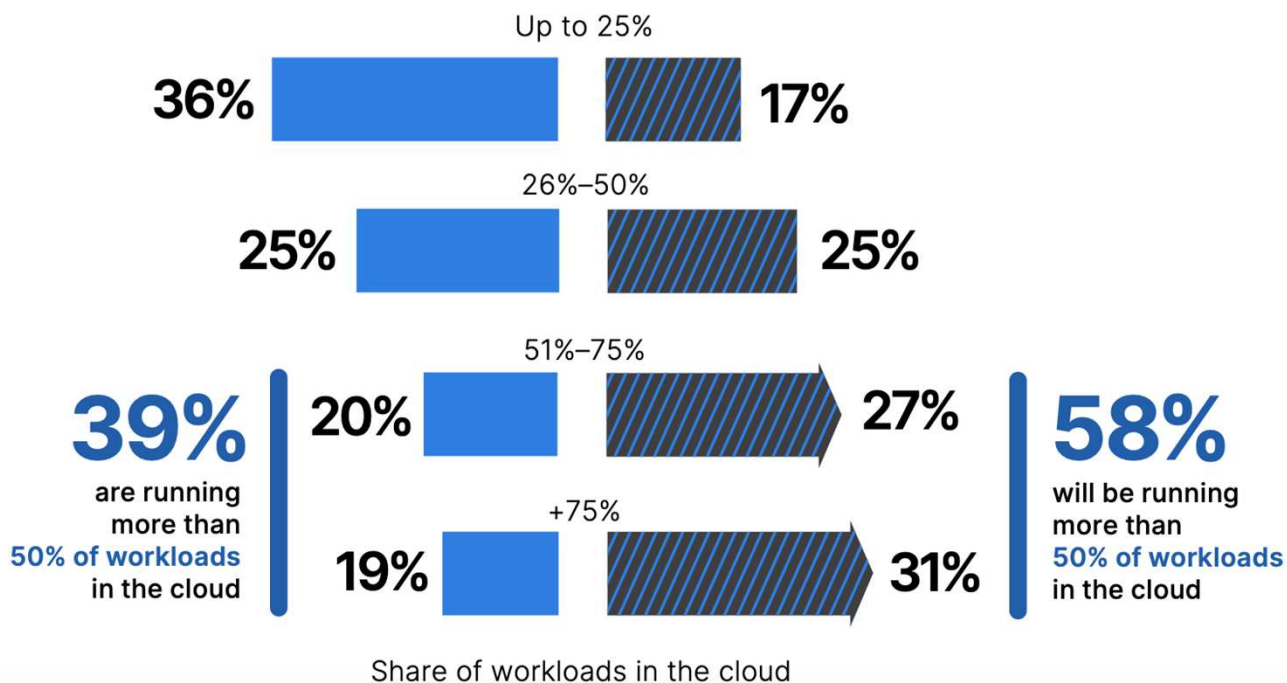
Transformação Digital

CX

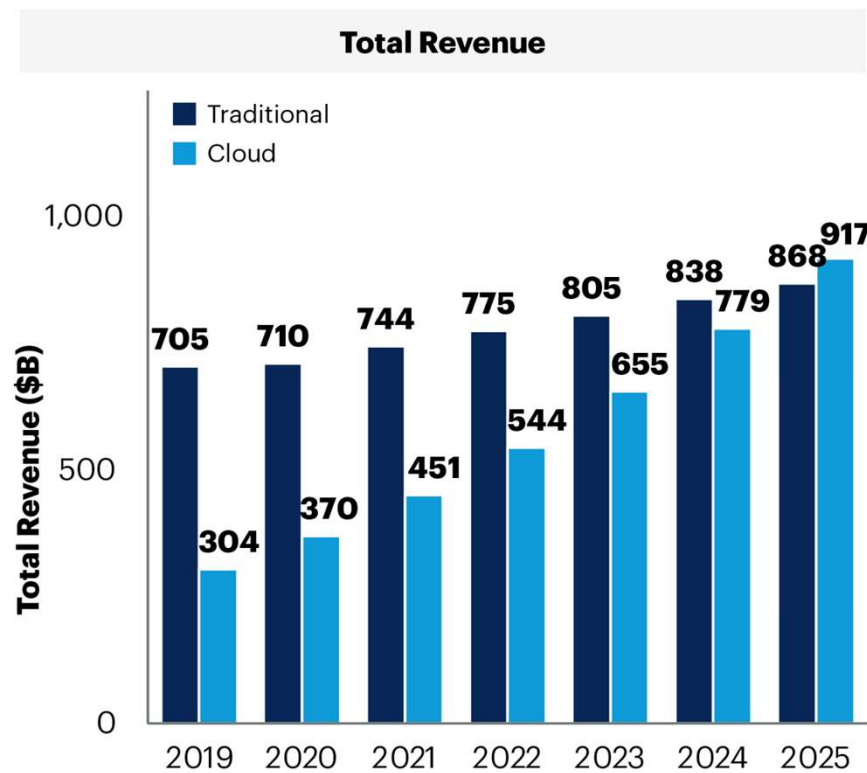
MERCADO E TENDÊNCIAS



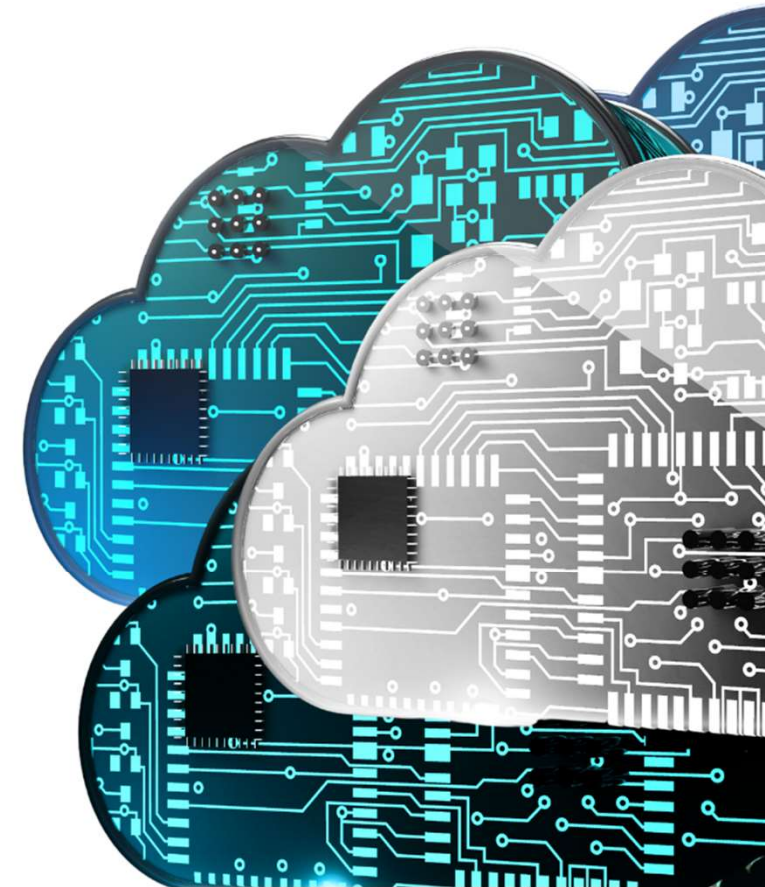
TODAY NEXT 12-18 MONTHS



MERCADO E TENDÊNCIAS



Cloud Shift Report - Gartner



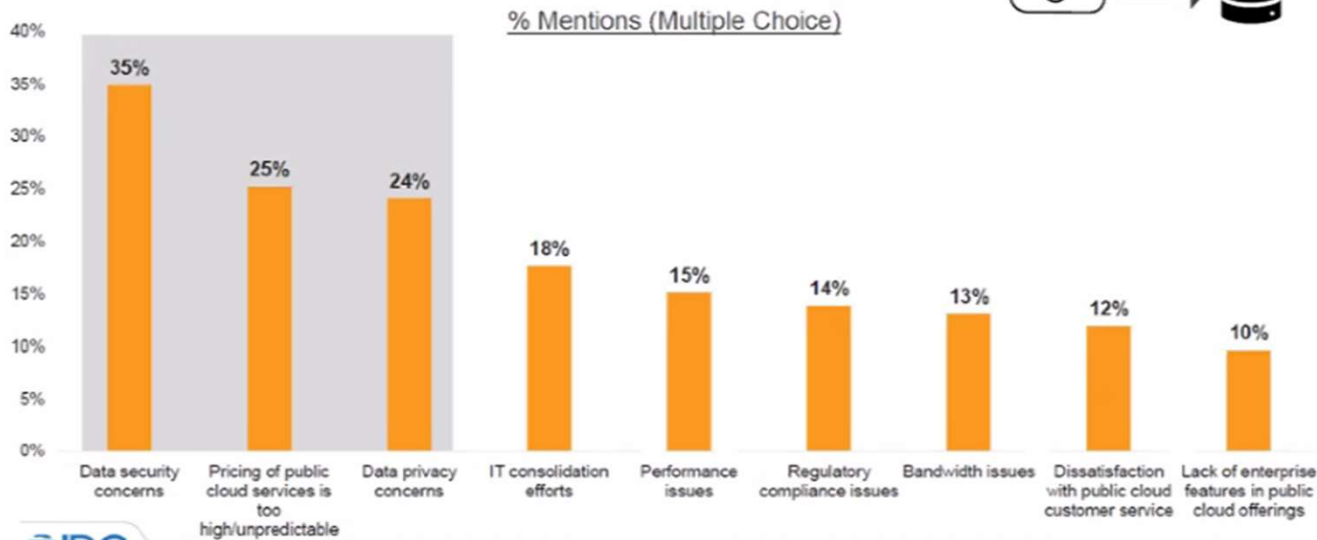
MERCADO E TENDÊNCIAS



Data Concerns and Price instability represent the top reason to repatriate workloads from Public Cloud

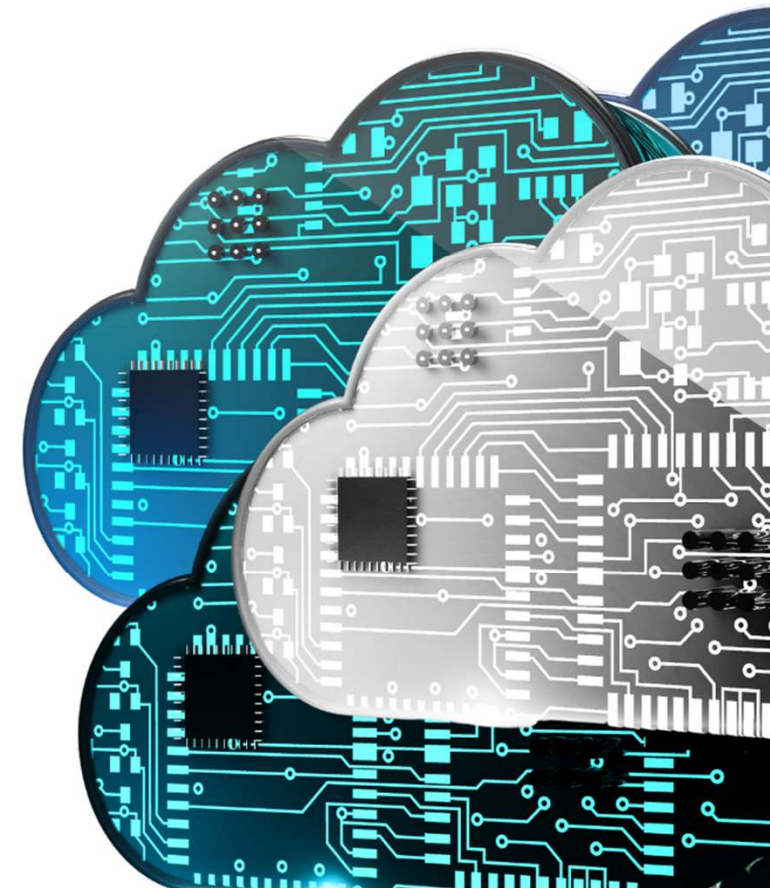
Latin America Scope

Reasons to Repatriated Workloads from Public Cloud



Source: IDC WW Server and Storage Workloads H1 2021 Survey, August 2021. N= 193

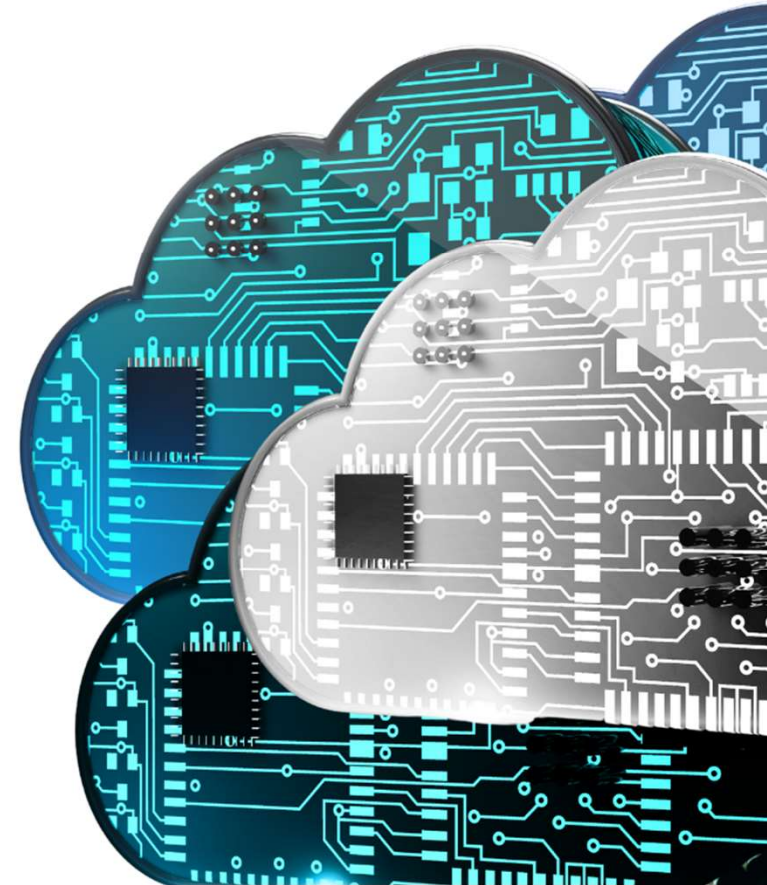
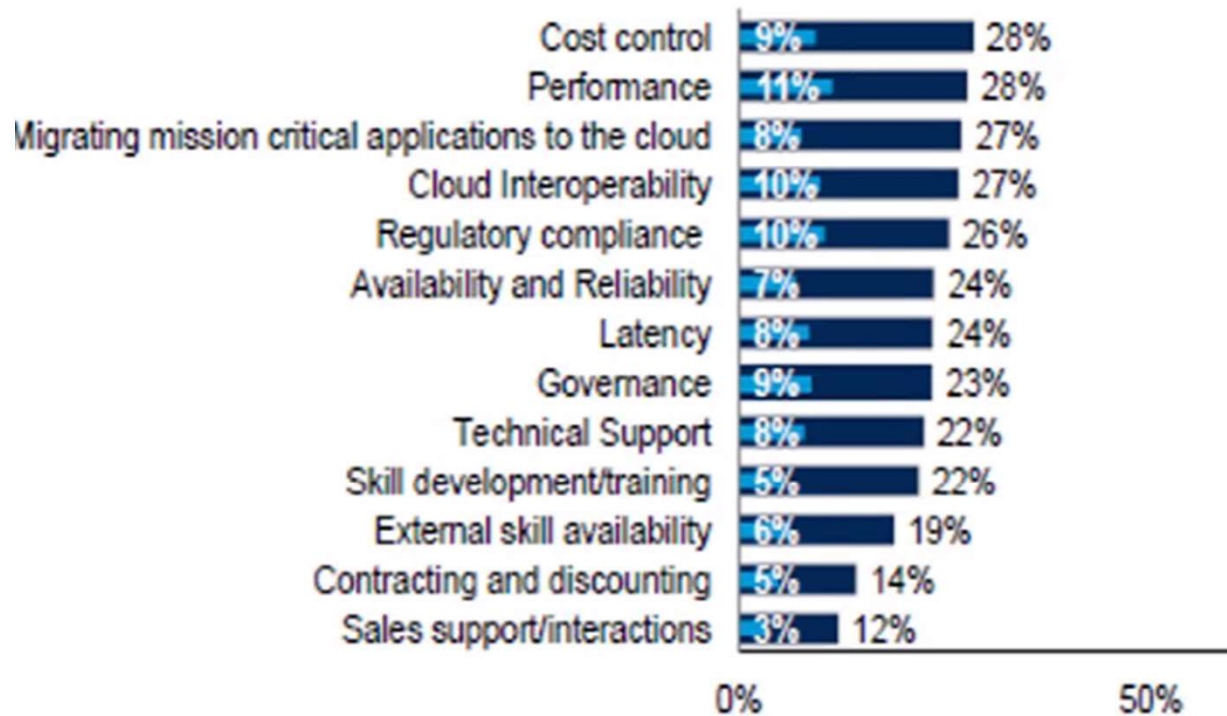
© IDC | 10



MERCADO



Most Frustrating Aspects of Working With Public Cloud Purchases 1st Choice and Sum of 3 Most Frustrating Aspects



MERCADO E TENDÊNCIAS

86%

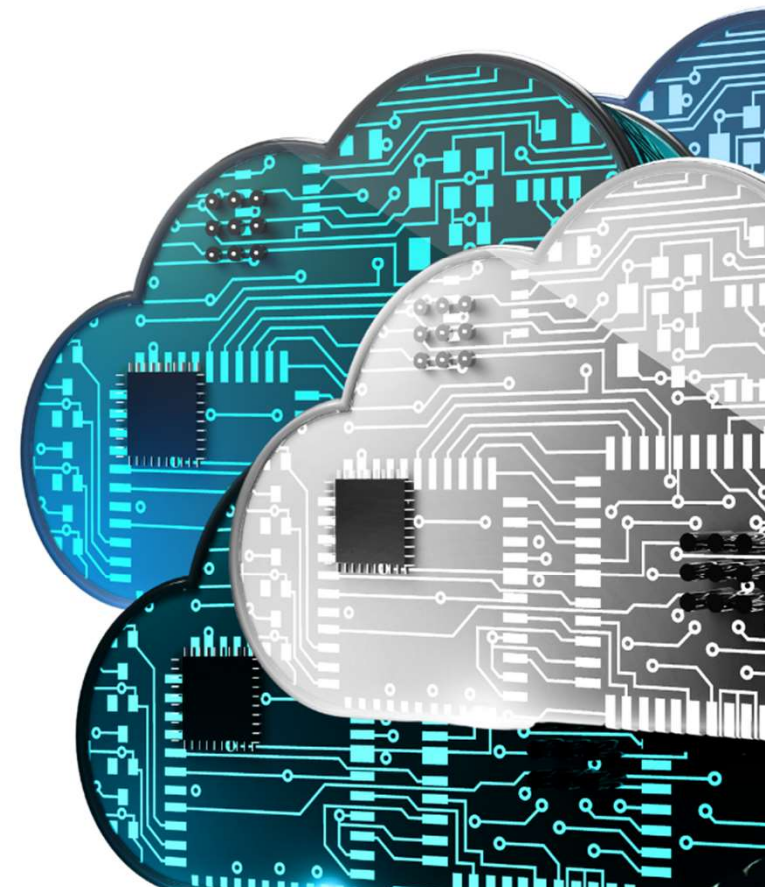
dos participantes planejam aumentar o investimento em modelos híbridos ou multicloud.

88%

dos participantes Fortune 500 planejam revisar sua estratégia de Cloud no próximo ano.

95%

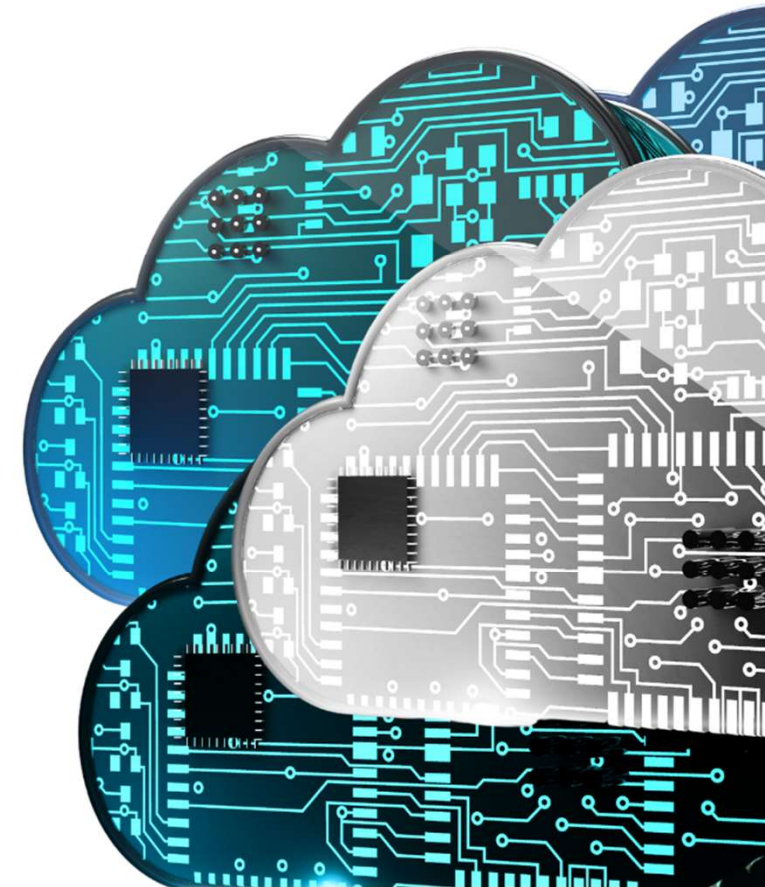
disseram que um mix de modelos híbridos e multicloud são críticos para seu sucesso e a continuidade do negócio.



REFLEXÃO

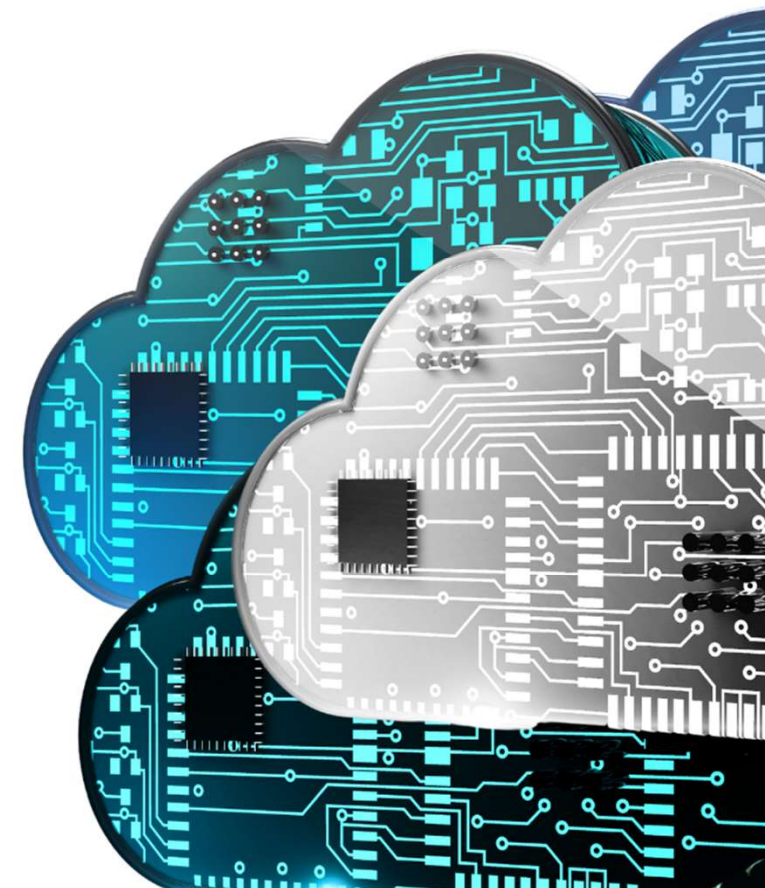
*"To Multicloud Or Not To Multicloud:
Is That Really The Question?"*

(Forbes)



NOSSA VISÃO

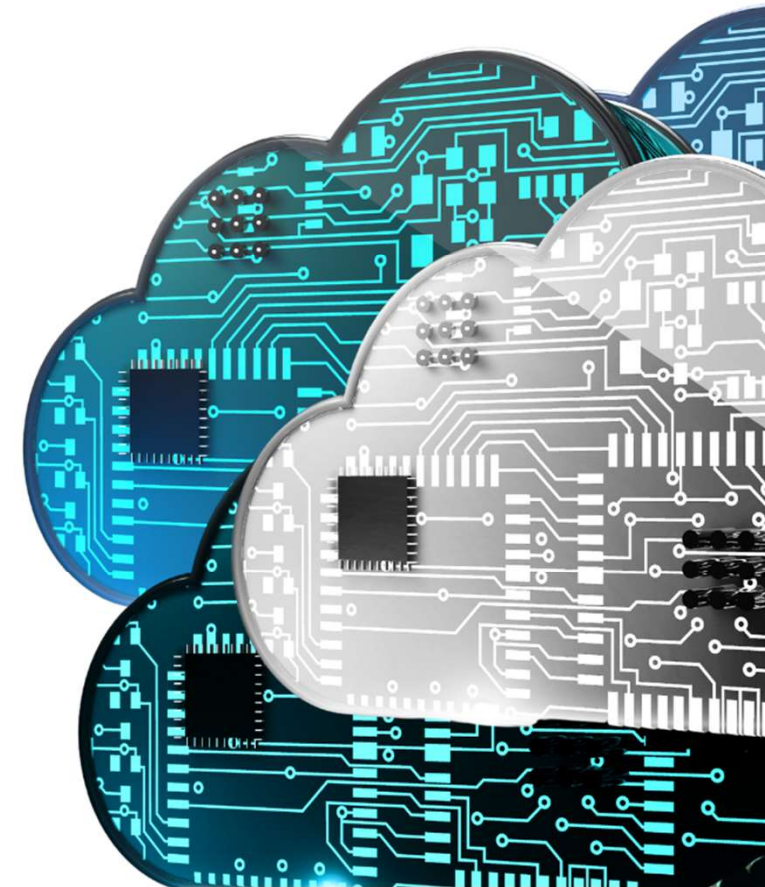
Defina uma estratégia de Hybrid/Multicloud que faça uso do que cada modelo possui de melhor



ESTRATÉGIA HYBRID/MULTICLOUD



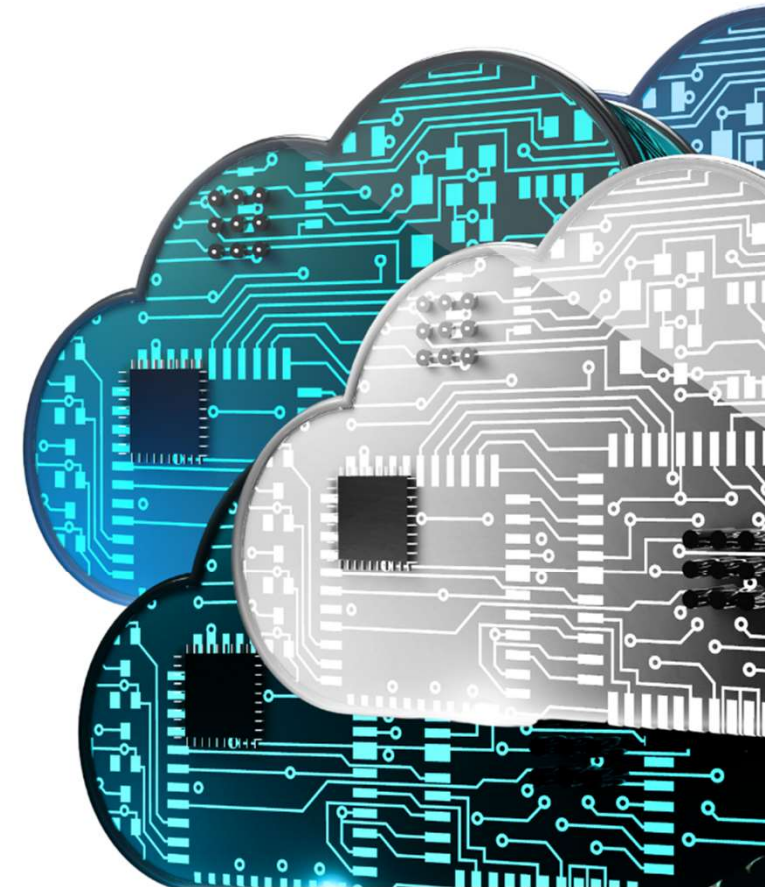
- Objetivos
- Workloads e aplicações
- Arquitetura
- Provedores de serviço
- Workload Placement
- Revise e evolução do plano

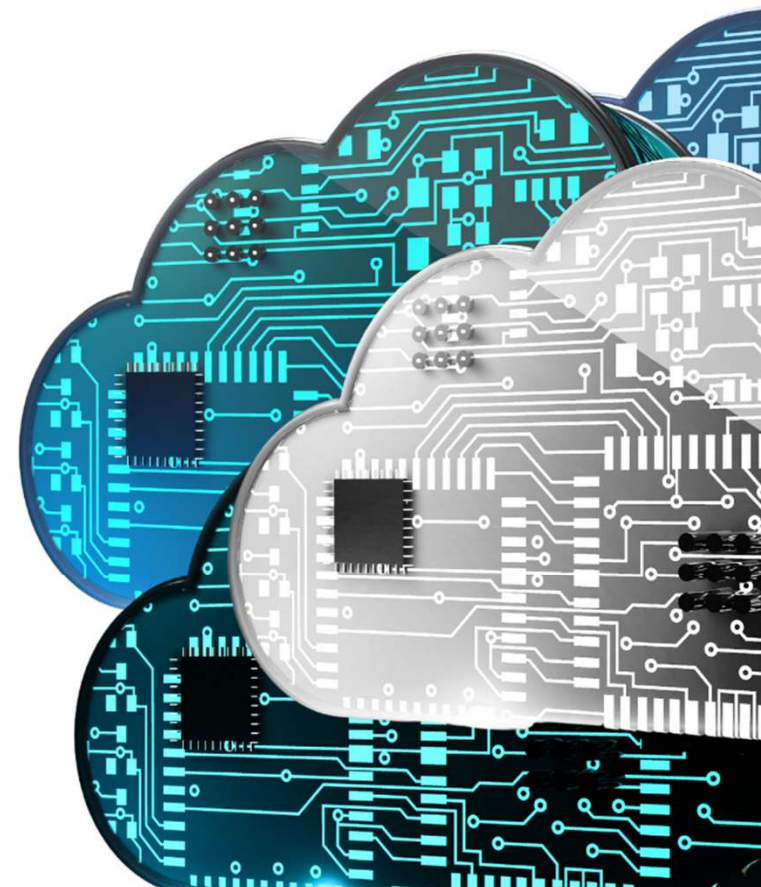
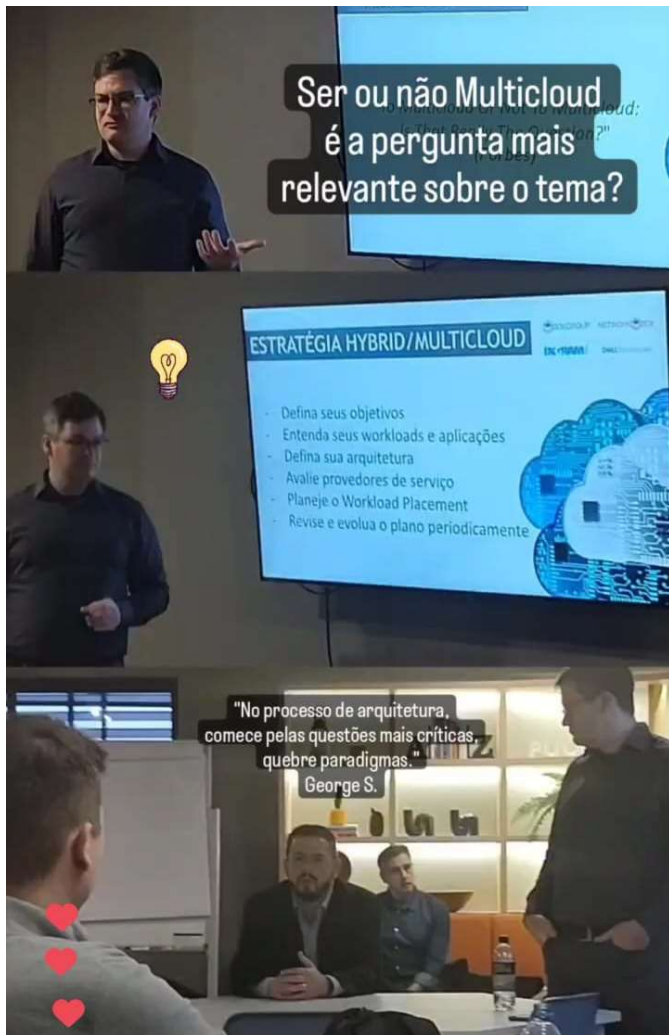


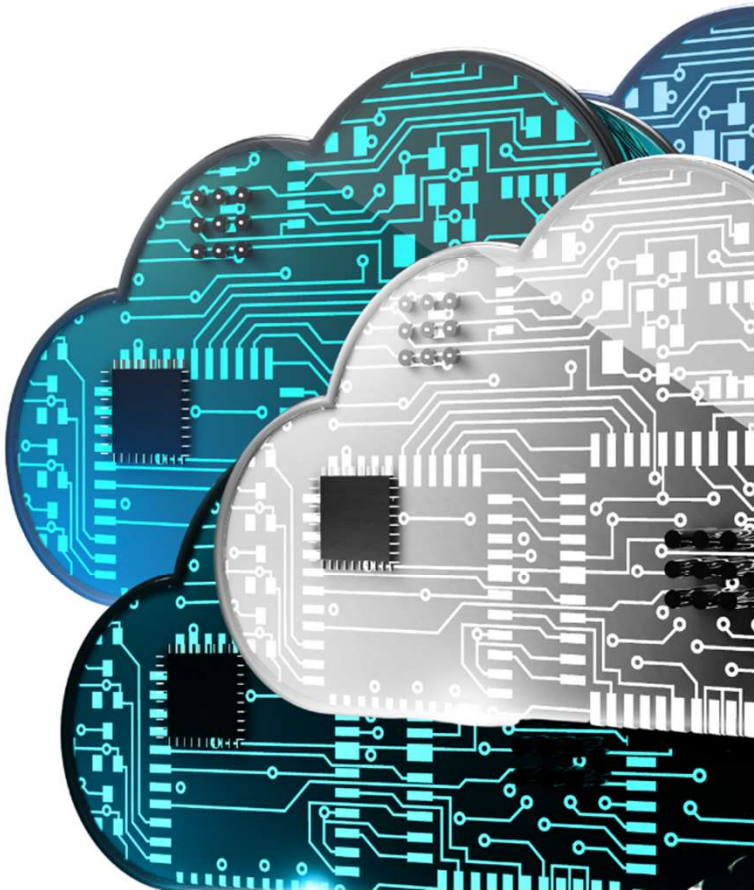
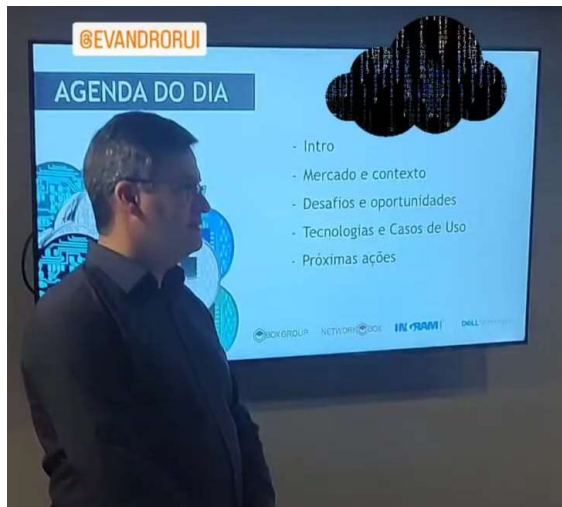
MENSAGEM FINAL

"Embrace change,
create opportunity,
design for uncertainty"

(unknown)







AVALIE ESSE CONTEÚDO



PRÓXIMAS AGENDAS

FORMAÇÃO PARA DPO (agosto)
VERIFY & CERTIFY (agosto)

